

Business Overview

PSG Corporation Public Company Limited ("PSGC") operates construction services for projects on a Lump Sum Turnkey (LSTK) basis. The Company has extensive experience in construction works for large-scale projects, including roads, infrastructure, buildings, superstructure installations, and other mechanical and electrical engineering (M&E) works. At the end of 2021, The Company underwent a restructuring, resulting in a change of major shareholders and executives. As a result, the Company emerged recapitalized and in a stronger financial position to support its business growth. Currently, the Company has expanded its business internationally and has been generating continuous revenue from this expansion since Q2-2022.

Financial Statement

	6M23	6M22	2022	2021
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Income Statement (MB)

Revenues	839.73	496.19	1,050.30	44.58
Expenses	315.77	205.84	459.60	104.65
Net Profit (Loss)	442.19	248.67	540.46	-63.13

Balance Sheet (MB)

Assets	2,495.29	1,770.91	1,947.88	1,291.55
Liabilities	311.56	320.84	209.72	91.21
Shareholders' Equity	2,183.73	1,450.06	1,738.16	1,200.34

Cash Flow (MB)

Operating	63.24	-832.55	-407.45	-48.44
Investing	-27.09	0.84	-27.60	11.50
Financing	-20.18	-6.75	-14.80	1,078.96

Financial Ratio

EPS (Baht)	0.01	0.00	0.01	0.00
GP Margin (%)	73.05	69.15	67.31	-8.32
NP Margin (%)	52.66	50.12	51.46	-141.60
D/E Ratio (x)	0.14	0.22	0.12	0.08
ROE (%)	40.40	27.23	36.78	-9.26
ROA (%)	39.30	25.47	34.76	-7.61

Business Plan
Construction contracting business

At present, construction contracting is the Company's primary business. The Company plans to expand its operations both domestically and internationally (especially to neighboring countries), with a particular focus on becoming an Engineering Procurement and Construction (EPC) contractor. Currently, the Company has a backlog valued at over 11,000 MB, stemming from two projects: the XPPL Expansion Phase 1 project worth USD 187 million and a resettlement work project valued at 4,982 MB. For the domestic market, the Company continues to participate in project bidding, carefully considering the project's value and its potential returns.

New businesses

The Company is exploring new business opportunities to diversify its revenue sources and stimulate growth. We anticipate that significant developments in the Company's new ventures will become more evident within the next 1-3 years.

Sustainable Development Plan

The Company has been committed to operating its business in accordance with good corporate governance principles, aiming to create shared value with all stakeholders while emphasizing social and environmental responsibilities across three dimensions: Governance/Economic, Social, and Environmental. The Company has assessed its operational potential and capabilities, along with

Business Highlight

- Operate 2 construction projects value at 13,541 MB
- A construction project involves the construction and enhancement of facilities, structures, and logistical routes. The project's value is USD 239 million, equivalent to approximately 8,541 MB, and it has generated revenue since Q2/2022. The construction work has progressed to approximately 22%.
- In May 2023, a newly awarded construction contract was signed for a project to build communities and infrastructure (resettlement works) in Chomphet City, Lao PDR. The project is valued at 5,000 MB, and it has generated revenue since Q2/2023.
- On August 10, 2023, MSCI announced the new Thai-listed companies that will be included in their calculation of the MSCI Global Small Cap index for the next investment round. PSGC has been selected as one of the five listed companies.

Performance and Analysis
Business Performance Summary
Summary of the Company's operating performance (Consolidated financial statements) for Q2-2023 ending June 30, 2023.

1) Total Revenues of 552.7 MB, comprising revenue from international construction projects of 499.7 MB, other income of 2.4 MB, and foreign exchange gains of 50.6 MB.

2) Total Expenses of 165.2 MB, consisting of two main components:

2.1 Cost of construction amounting to 115.8 MB, representing 70% of total expenses, which is in line with the increased construction revenue.

2.2 Administrative expenses of 49.4 MB, representing 30% of total expenses.

3) Net Profit: The Company and its subsidiary generated a net profit of 300.4 MB for Q2, representing a 12% increase compared to the same quarter of the previous year.

Key Milestones

- In April 2022, the Company began recognizing revenue from the XPPL Expansion Phase I project, valued at USD 239.9 million. Revenue recognition will continue until 2025 according to the project's completion schedule.

- In June 2022, the Company signed an MOU with the Government of Lao PDR to conduct a feasibility study for developing pumped storage hydropower plants (PSH) across 214 potential sites in 8 watersheds across Lao PDR. The Company will assess both technical and commercial aspects for further project development.

- In August 2022, the SET removed the "C" (Caution) sign from the Company's securities following the successful implementation of corrective action plans, resulting in shareholders' equity exceeding 50% of registered and paid-up capital.

- In October 2022, the Company and Keppel Energy Pte Ltd signed an MOU to conduct a feasibility study for exporting electricity generated from renewable sources in Lao PDR to Singapore.

- In June 2023, the Company began recognizing revenue from a project to build communities and infrastructure (resettlement works) in Chomphet City, Lao PDR valued at 5,000 MB. The income will be gradually recognized until project completion in 2027 according to the plan.

Risk Management Policy

The Company obtained certification through the Risk Management and Internal Control Development training program organized by TLCA. This certification ensures the Company's understanding and adherence to internationally accepted standards for preventing, monitoring, and evaluating risks, following the 2017 COSO ERM framework. For additional details, please refer to the [One Report 2022](#)

Revenue Structure

Revenue from construction	90.4%
Foreign exchange gains	9.2%
Others	0.4%

Stock Information
mai / PROPCON


	as of 30/06/23	PSG	PROPCON	mai
P/E (X)		83.41	1,951.85	69.74
P/BV (X)		31.14	3.31	2.41
Dividend yield (%)		-	0.47	1.46

	30/06/23	30/12/22	30/12/21
Market Cap (MB)	58,493.19	84,490.17	37,695.61
Price (B/Share)	0.90	1.30	0.58
P/E (X)	83.41	176.61	-
P/BV (X)	31.14	49.87	293.07

CG Report:



Company Rating:

Major Shareholders
as of 20/03/2023


- MRS. PANICHA DAU (80.00%)
- THAI NVDR COMPANY LIMITED (3.38%)
- MR. ADISORN J.JITCHAROENCHAI (1.62%)
- MISS CHANIDA SAE-TANG (1.20%)
- MR. PORNPROM PROMVANICH (1.02%)
- Others (12.78%)

Company Information and Contact

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